BSA LAW



BSA LAW: EXCELLENCE IN PROGRESSIVE LEGAL SERVICES

ABU DHABI | BEIRUT | DUBAI | ERBIL | MUSCAT | RIYADH | RAS AL KHAIMAH | SHARJAH

Home-grown legal experts with roots in Dubai and reach that extend across the region.



The depth of knowledge exhibited by BSA's attorneys in tackling multi-faceted issues has been truly remarkable. Their ability to analyse intricate legal details, coupled with their proactive approach to identifying potential obstacles, has proven invaluable.

- Chambers & Partner Global Guide

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Founded in 2001, BSA Law is a law firm that reflects the energy and ambition of the Middle East

INTRODUCTION

INNOVATIVE LEGAL MINDS, INNATE CULTURAL UNDERSTANDING AND LOCAL RIGHTS OF AUDIENCE BEFORE ALL COURTS: BSA LAW HAS THE AMBITION, ENERGY AND TALENT TO HELP YOUR BUSINESS SUCCEED.

BSA Law is a regional law firm in the Middle East with 8 offices across 5 countries. Our diverse team of 105 lawyers are from 35 different cultural backgrounds and can speak 22 languages.

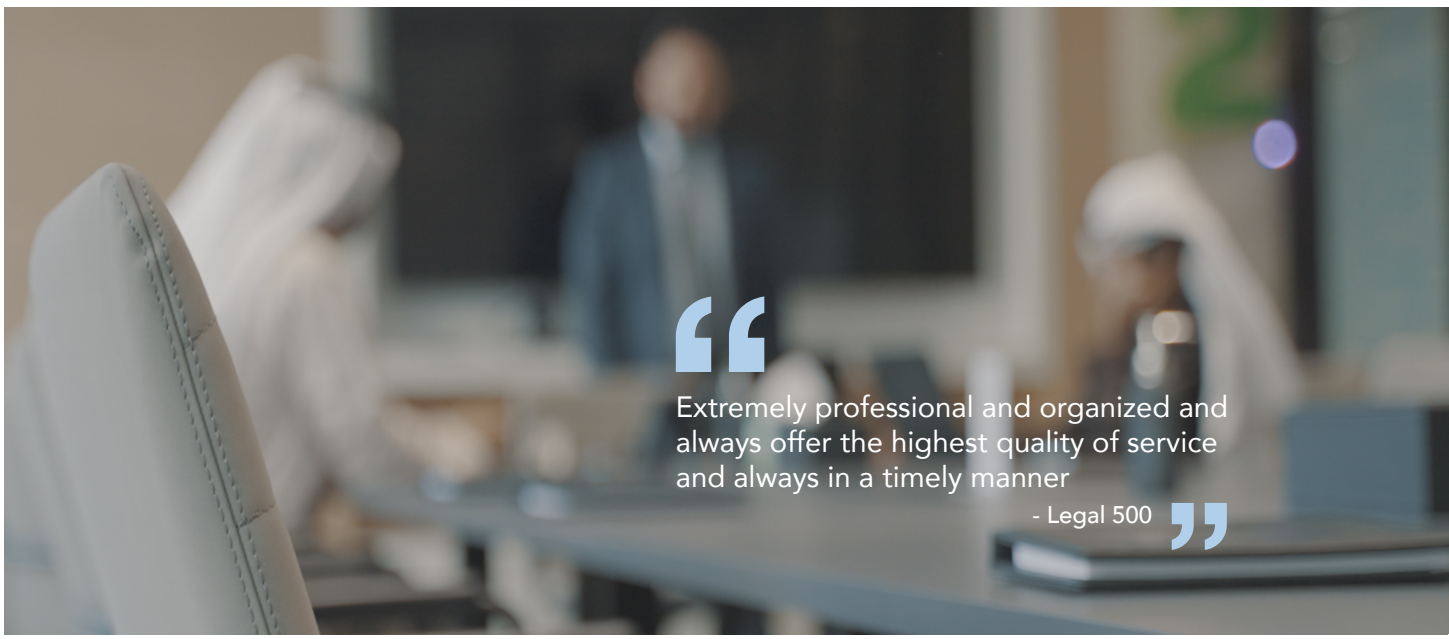
We are market leaders in new and evolving sectors, partnering with our clients towards a sustainable, progressive future. More than just a law firm, we pride ourselves on being connective: sparking collaboration, creating synergy, driving change.

Established for 20 years, we are expanding organically, nourishing our talent and investing in our people.

We are trusted counsellors who provide flexibility, strength of expertise, dynamic fee structures and a focus on personal relationships. Our clients appreciate that they will receive clear advice with strategic recommendations including any potential risks, directly contributing to the success of their latest challenge.

We apply this ethos to everything we do. From working with grassroot startups to multinational corporations, from pro bono legal clinics to our employee programmes - we understand the importance of a holistic approach.

WHAT WE OFFER



WE OFFER THE FULL RANGE OF CORPORATE SOLUTIONS TO BOTH REGIONAL & INTERNATIONAL CLIENTS

GLOBAL & LOCAL COVERAGE

BSA Law is a regional full-service law firm that has been established for over 20 years. It covers a wide variety of practice areas and sectors and has built up a strong client data-base throughout the Middle East, and beyond.

Established for over 20 years, we are growing organically, nourishing our talent and investing in our people.

We are market leaders in new and evolving sectors, partnering with our clients towards a sustainable, progressive future. More than just a law firm, we pride ourselves on being connective: sparking collaboration, creating synergy, driving change.

Our services include:

- Arbitration and Alternative dispute resolution
- Banking and Finance
- Commercial
- Corporate and M&A
- Cyber Security and Data Protection
- Construction & engineering arbitration
- DIFC / ADGM Litigation
- Employment
- Environment, Social and Governance
- Family Law
- Intellectual Property
- Litigation
- Private Client Services
- Private Equity and Funds
- Regulatory and Compliance
- Restructuring, Bankruptcy and Insolvency
- Tax

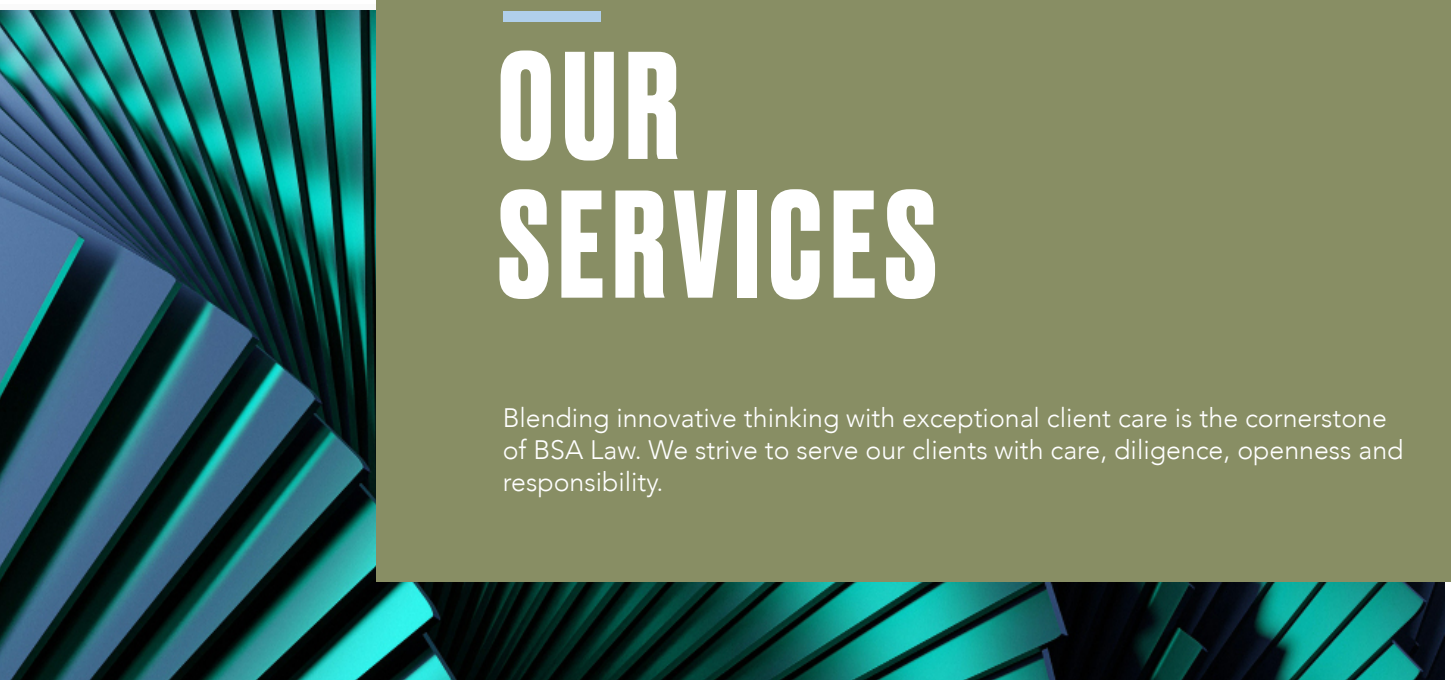
Our industries include:

- Construction and Engineering
- Energy
- Financial Institution
- Fintech and Digital Currencies
- Insurance
- International Trade, Transport and Maritime
- Leisure and Hospitality
- Life Sciences and Healthcare
- Real Estate
- Retail and Luxury Brands
- Technology, Media and Telecommunication (TMT)

Our hubs include:

- Family Business
- International Transactions
- Start-Ups





OUR SERVICES

Blending innovative thinking with exceptional client care is the cornerstone of BSA Law. We strive to serve our clients with care, diligence, openness and responsibility.

ARBITRATION AND ALTERNATIVE DISPUTE RESOLUTION

Our specialist arbitration team excels in managing complex and high-profile local and regional arbitration cases.

With decades of combined experience, we represent clients in a wide array of local and international arbitration proceedings, spanning various industry sectors from construction and engineering to insurance and reinsurance, commercial and shareholders' disputes, franchising, marketing and media.

We leverage our proficiency in this space to offer clients a comprehensive approach throughout all stages of arbitration.

BANKING & FINANCE

In today's interconnected global economy, the complex nature of the banking and finance sector and its ever-evolving regulatory landscape have given rise to a multitude of legal needs and challenges.

Our banking and finance team is well-equipped to maneuver this landscape and is a trusted advisor to a diverse global and regional clientele, from major international and local banks to financial institutions, government entities and corporations.

We provide a comprehensive spectrum of financial legal services, encompassing financial regulatory compliance, FinTech innovation, restructuring, bankruptcy, and insolvency. Distinguished by our specialization in crafting syndicated loans and security documentation, we assume a leading role in facilitating the establishment and accreditation of numerous financial institutions across the Middle-East, both within onshore and offshore (free zone) jurisdictions. Moreover, we have been pioneers in the realm of Islamic finance, driving the development of innovative Sharia-compliant instruments and structures.

Our team also exhibits exceptional proficiency in contract law, drafting syndicated loans and security documentation and offering strategic guidance on investment fund structuring. In addition, we extend our advisory services to a broad spectrum of clients, including contractors, developers, sponsors, and banks, addressing their unique project finance documentation requirements.

COMMERCIAL

As Islamic legal systems continue to evolve to meet the demands of contemporary commerce, the regulatory landscape undergoes perpetual transformation. Drawing upon our extensive experience handling some of the region's most prominent commercial law cases, we stand prepared to assist our clients in skillfully navigating every facet of this ever-changing and distinctively nuanced domain of law.

Our team comprises seasoned lawyers who offer expert guidance on a broad spectrum of commercial contracts and arrangements, thereby facilitating our clients' day-to-day operations and strategic business endeavors, both domestically and internationally.

We extend our advisory services across various dimensions of commercial contracting, encompassing logistics, agency, distribution, sales and marketing, packaging and manufacturing, franchising, outsourcing and offshoring, e-commerce, licensing, advertising, and sales promotion.

What truly distinguishes us is our extensive network of relationships and connections within the industry, encompassing key players, regulatory bodies and governmental entities. We take pride in our collaborative approach, which not only provides our clients with sound legal advice but also serves as a platform for elevating their business and fostering connections with like-minded industry peers.

CORPORATE AND M&A

In the dynamic realm of modern business, corporate growth and strategic partnerships often hinge on the precision of mergers and acquisitions. Yet, the path to success in these ventures is paved with sensitive legal intricacies. In the bustling world of corporate evolution, our legal services are the linchpin that ensures your endeavors are not only legally fit but also strategically sound.

From mainstream domestic corporate agreements to sophisticated high-value international transactions, encompassing mergers, acquisitions, and IPOs, our corporate and M&A team delivers a comprehensive suite of corporate solutions to cater to the needs of our regional and international clientele.

With profound understanding of both local and regional laws and regulations, our specialist teams offer unique regulatory expertise cultivated through close-knit relationships with local authorities. This intimate familiarity with the nuances of the market ensures they are impeccably prepared for any contingency. This collaboration also ensures that our contracts are inherently robust from the outset, effectively mitigating our client's risk and safeguarding their commercial interests.

Whether you are a start-up, an SME or one of the world's most esteemed conglomerates, family-owned businesses, or financial institutions, we possess the knowledge and expertise to stand as your steadfast partners, guiding you from inception to maturity across every sector.

CYBER SECURITY AND DATA PROTECTION

In an era where data privacy and protection take center stage and regulations are in a constant state of evolution, businesses need to ensure they stay ahead of such developments. For this reason, our data protection and cybersecurity practice is dedicated to assisting clients in effectively mitigating the risk associated with the legal landscape surrounding cybersecurity, privacy, data governance, eDiscovery, information technology, ecommerce, and intellectual property.

The value of data as a business asset continues to soar. With an intensified regulatory focus on personal information, businesses find themselves compelled to comprehend the intricacies of non-compliance procedures, considering the potential implications for their reputation and financial stability. Our adept legal team is well-equipped to assist you in crafting and implementing robust privacy and security programs tailored to your existing processes and procedures. Moreover, we provide swift support in the event of a cyber breach or crisis, ensuring you have the necessary guidance when you need it most.

Our diverse clientele encompasses financial institutions, data-rich corporations, insurers, government entities, and innovative startups. We offer strategic counsel to these entities, empowering them to harness technological innovation, fortify the protection of their digital data and trade secrets, and maintain compliance with the ever-evolving landscape of local and international laws.

DIFC / ADGM LITIGATION

Our Dubai International Financial Centre (DIFC) and Abu Dhabi Global Market (ADGM)registered barristers and solicitor-advocates specialise in offering legal representation before the English speaking DIFC courts. Situated in one of the world's leading financial hubs, DIFC's distinct legal framework demands specialised knowledge and advocacy skills that are unique to this specific mode of dispute resolution.

Our seasoned DIFC/ADGM litigation team regularly advises on DIFC/ADGM laws, regulations, and the intricacies of the DIFC/ADGM legal system. We cater to corporations, financial institutions, businesses and individuals seeking expert legal guidance in resolving disputes within this jurisdiction.

Our firm's DIFC/ADGM litigation team is committed to providing tailored strategies and valuable legal advice. Our track record showcases our ability to navigate the complexities of DIFC and ADGM courts, ensuring effective representation for our clients, often setting new precedents that help to refine applicable legal principles.

EMPLOYMENT

From hiring and onboarding to managing workplace disputes, adhering to corporate employment labor laws and safeguarding intellectual property are integral to the seamless functioning of any organization. Our employment lawyers specialize in corporate employment law, offering tailored support to businesses of all sizes and across industries, offering legal expertise that is crucial to mitigate risks, ensure fair treatment, and promote a harmonious work environment.

From corporate support to due diligence, compliance, and litigation, they guide multinational and regional companies with invaluable insights into policies, procedures, and contractual documentation applicable to staff at all organizational levels.

Our strong ties to regional regulatory bodies keep us updated on the latest employment law developments in onshore and offshore jurisdictions. We advise multinational and local clients on HR policies, considering local cultural nuances, to provide seamless solutions aligning with their people strategy.

While we aim to proactively mitigate the risk of employment disputes, such proceedings sometimes become unavoidable. With our seasoned lawyers' rights of audience, we adeptly represent our clients before all pertinent labor courts and government authorities, including non-conventional issues such as hypo tax and claims related to stocks and stock options.

ENVIRONMENT, SOCIAL AND GOVERNANCE

Legal, regulatory and ethical frameworks relating to Environment, Social, and Governance (ESG) are ever evolving. In such a fast-paced environment, clients need to stay abreast of these changes as they embark on their journey toward a sustainable future. We partner with our clients to guide them on the most pressing challenges they face, be it today and in the future, as they strive for positive change in the face of outdated practices and beliefs.

Our multidisciplinary teams of knowledge experts leverage our extensive relationships with industry stakeholders, governmental bodies and regulatory authorities to provide counsel to multinationals, regional powerhouses, start-ups, SMEs, government entities and financial institutions over the ESG risks, due diligence, corporate analyses and governance practices. This also extends to green and sustainable investments, digital and data responsibility, cybersecurity, and dispute resolution matters.

In doing so, we assist them in navigating the legal and regulatory terrain, with unwaveringly focus on their business objectives, and with solutions that foster sustainable progress and positive change.

FAMILY BUSINESSES

In the Middle East, family businesses stand as pillars of tradition, embodying rich legacies that transcend generations. Our firm specializes in preserving these legacies while facilitating strategic growth and seamless transitions for family-owned enterprises across the region.

From advising on business structuring and governance to succession planning and Shariah-compliant strategies, our legal experts provide comprehensive counsel tailored to the nuances of the regions; business environment. We understand the cultural, legal, and familial dynamics that shape family businesses in this region, offering solutions that honor tradition while aligning with modern business practices.

Having worked with family-owned businesses for over twenty years we acknowledge the delicate balance between tradition and innovation within family enterprises. Our approach is rooted in cultural understanding, emphasizing open communication, and respecting traditional values while integrating forward-thinking strategies for sustainable growth and succession planning.

INTELLECTUAL PROPERTY

In today's innovation-driven world, intellectual property stands as a cornerstone of competitive advantage. The protection, management, and strategic utilization of intellectual property assets have never been more critical. Our IP practice is designed to empower businesses, innovators and creators in navigating the demanding landscape of IP rights and enforcement, and is widely recognized for its robust advisory, commercial and contentious capabilities.

Our guidance extends to a spectrum of intellectual property matters, encompassing copyright, trademark, patent and design considerations, spanning diverse sectors such as healthcare, pharmaceuticals, media, retail, consumer goods, technology and automotive.

Our diverse team is highly-experienced in both civil and common law jurisdictions, with proficiency in multiple languages, including Arabic and English. With a wealth of experience garnered from representing clients in some of the region's most pivotal IP cases, we stand ready to protect your intellectual property and uphold your interests.

LITIGATION

In the realm of law, litigation represents the arena where disputes are resolved, justice is sought and legal rights are defended, therefore, understanding the fundamental litigation requirements is paramount. Our seasoned litigation practitioners are of diverse backgrounds from across the Middle-East, are fluent in over 15 languages and boast decades of collective experience in the region.

They are uniquely equipped to tackle the most complex legal challenges. With rights of audience in all UAE courts including DIFC & ADGM and in every country where we maintain an office in, we stand among the select few law firms capable of litigating in all courts, enabling us to provide comprehensive and tailored solutions to our clients' most critical concerns.

Our substantial litigation department consisting of specialized teams in terms of different practice areas (for e.g., real estate, construction, bankruptcy, maritime, criminal) allows us to assign dedicated teams to the relevant case, ranging from the Court of First Instance to higher courts.

Additionally, we have experts dedicated to the Court of Execution, streamlining coordination with government departments for asset identification and s enforcement of seizure orders. Notably, as one of the largest regional firms in the Middel East we have a substantial and dedicated Advocacy Department, showcasing our commitment to legal excellence. These specialized team members maintain close ties with court personnel for efficient handling of procedures.

PRIVATE CLIENT SERVICES

At BSA Law we understand that private clients have unique legal needs that often require personalized attention and tailored solutions. Therefore, we are dedicated to serving individuals and families with the utmost care and expertise.

We recognize the sensitivity and significance of personal legal matters. Whether you're planning your estate, navigating a family dispute, or seeking guidance on personal investments, our team of experienced attorneys provides dedicated support and strategic counsel.

PRIVATE EQUITY AND FUNDS

Our expertise in private equity and funds sets the standard for strategic counsel and unparalleled support in navigating the complexities of this dynamic field.

In the fast-paced realm of private equity and funds, seizing opportunities demands not only legal acumen but also a profound understanding of market intricacies. Our team of seasoned attorneys combines extensive experience with a forward-thinking approach, empowering clients to capitalize on opportunities while mitigating risks.

From fund formation and structuring to deal execution and exit strategies, our firm delivers comprehensive guidance across the entire spectrum of Private Equity and Funds. We cater to diverse clients, including institutional investors, fund managers, portfolio companies, and emerging businesses, tailoring our approach to suit the unique needs of each.

Our team don't just offer legal services; we forge lasting partnerships. Our collaborative ethos ensures that we deeply comprehend your objectives, enabling us to craft innovative solutions and deliver results that exceed expectations. We navigate regulatory frameworks, negotiate complex transactions, and provide strategic advice that aligns with your long-term goals.

REGULATORY & COMPLIANCE

In today's business landscape, companies grapple with an ever-growing web of established and evolving legislation and regulations, spanning civil, criminal, and regulatory domains. As clients need to remain in constant understanding of such dynamics, and with the necessary levels of vigilance and correctness, our regulatory and compliance lawyers provide a holistic service, addressing both internal and external mandates.

We strive to safeguard our clients' reputation by offering advice and insights on cultivating a strong corporate culture, effective corporate risk and crisis management, and a profound comprehension of the political, regulatory, and legal environment. Our services extend to business continuity consultancy and tailored AML (Anti-Money Laundering) training for employees, with a particular focus on essential areas such as Know-Your-Client protocols, anti-bribery measures, corruption prevention and fraud detection.

With expertise across a comprehensive range of sectors, our team possesses an acute awareness of the unique intricacies faced by heavily-regulated industries, such as healthcare, FinTech, insurers and reinsurers.

Informed by our sector-specific knowledge and robust relationships with key regulatory bodies, we help shape the right business model, nurturing strategic alliances, navigating complex regulations, mitigating risks and addressing the daily challenges that confront our clients' businesses.

RESTRUCTURING, BANKRUPTCY & INSOLVENCY

Our dedicated team is commitment to guiding businesses and individuals through the complexities of restructuring, bankruptcy, and insolvency matters sets us apart as industry leaders.

In times of financial uncertainty or distress, strategic legal counsel becomes indispensable. Our team of seasoned attorneys specializes in navigating the intricate landscape of restructuring, bankruptcy, and insolvency, empowering clients to navigate challenging circumstances while uncovering pathways to renewed financial stability.

Whether it's assisting distressed companies, creditors, trustees, or other stakeholders, we provide comprehensive legal support across various aspects, including reorganizations, debt restructuring, liquidations, and more. Our tailored strategies are designed to protect our clients' interests and achieve optimal outcomes in the most complex scenarios.

Our team recognize that each situation is unique and requires a personalized approach. Our team works closely with clients, offering compassionate guidance and astute legal strategies that address their specific needs. We prioritize clear communication, ensuring our clients understand their options and feel empowered throughout the process.

TAX

The UAE's evolving tax landscape demands expert guidance to ensure compliance and maximize opportunities. As such, our team of seasoned tax attorneys offers comprehensive counsel tailored to individuals, businesses, and corporations seeking clarity and strategic solutions in this dynamic fiscal environment.

From VAT implementation and compliance to corporate tax structuring, our firm provides meticulous guidance on a wide spectrum of tax matters. We understand the nuances of local tax regulations and leverage our expertise to help clients optimize their tax positions while adhering to legal requirements.

Our dedicated team combine deep knowledge of UAE tax laws with a client-focused approach. We work closely with our clients, offering proactive advice, precise solutions, and strategic planning to ensure tax efficiency while mitigating risks.

> Very proactive and pragmatic in their advice and able to hold their own even amongst global firms. They are available and diligently pursue their client's interest and they have strong regional roots which they celebrate.
>
> - Legal 500





OUR INDUSTRIES

Our corporate and commercial teams work insync with our dispute department across a wide variety of sectors to provide comprehensive legal support, with commercially minded advice tailored to the intricate legal circumstances encountered in the industries in which our clients operate.

Our expertise in disputes, combined with our advocacy skills before all local courts and tribunals, are a valuable asset for any player within any industry in need of reliable legal support.

We also work with many of the region's leading experts in strengthening our clients' position with the technical input needed for multidisciplinary management of any dispute resolution process.

Our Federal Courts advocacy team amplify our services at the stage of ratifying foreign judgments and arbitration awards.



CONSTRUCTION AND ENGINEERING

With the Middle East's ambitious vision for growth and development, construction and infrastructure stand at the forefront of wealth and economic activity in the region. The evolving regulations of this industry necessitate expert legal guidance with robust and proactive dispute resolution options. Our construction practice is built for this very purpose, driven by experienced legal professionals in construction law.

ENERGY

The Middle-East is a pivotal hub for energy transition, placing a distinct emphasis on renewable energy, decarbonization and the pursuit of sweeping regulatory reforms, and making substantial investments in cleaner fuels and cutting-edge technologies. Our team of highly skilled lawyers boasts a diverse range of expertise and is readily available to support our clients in crafting their energy transition strategies.

FINANCIAL INSTITUTIONS

Whether spearheading innovation in financial technology or navigating the complexities of financial recovery, industry insights and sound legal expertise are the mandate for delivering legal solutions that are as effective as they need to be forward-thinking. This is why our financial practice stands at the vanguard within the financial sector, adeptly anticipating the swift currents of technological advancements and regulatory shifts.

FINTECH AND DIGITAL CURRENCIES

Our expertise in Fintech intersects innovation and regulation, ensuring our clients thrive in the dynamic world of financial technology. Fintech is revolutionizing the way we interact with financial services, presenting both opportunities and challenges. Our specialized Fintech practice is dedicated to assisting startups, established companies, and financial institutions in navigating the complexities of this rapidly evolving industry.

INSURANCE

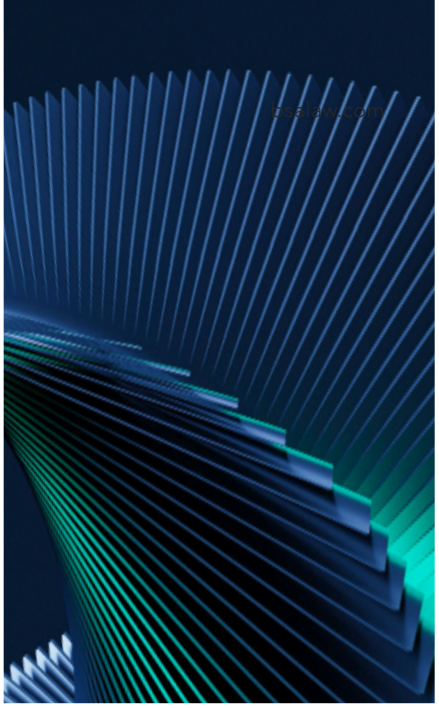
The Middle East's insurance sector is governed by a diverse set of regulations and laws, varying significantly from one country to another. This creates a complex environment for legal services. Being one of the Middle East's premier regional insurance and reinsurance law firm, we offer versatile, culturally informed and technologically-advanced insights to effectively manage this diversity and cater to the evolving needs of our clients across advisory, transactional and dispute resolutions.

INTERNATIONAL TRADE, TRANSPORT & MARITIME

The nature of this sector means that legal services must navigate a labyrinth of international, regional and national laws, including treaties and conventions that govern these activities. Our international trade, transport & maritime teams provide a comprehensive grasp of the multifaceted laws and regulations to deliver legal advice and regulatory insights in a commercially-astute and bespoke fashion, steering towards positive outcomes.

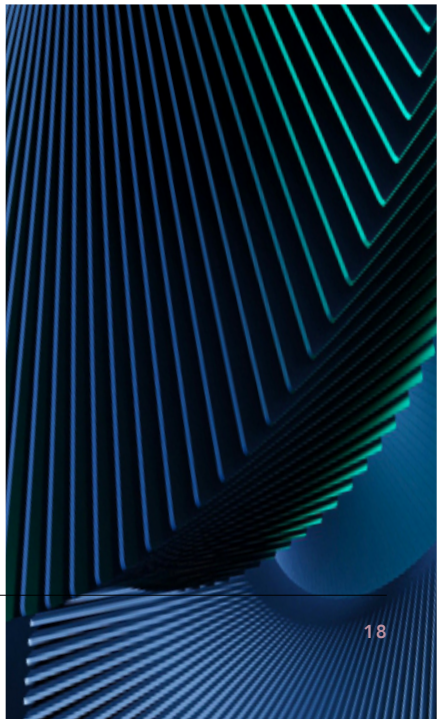
LEISURE AND HOSPITALITY

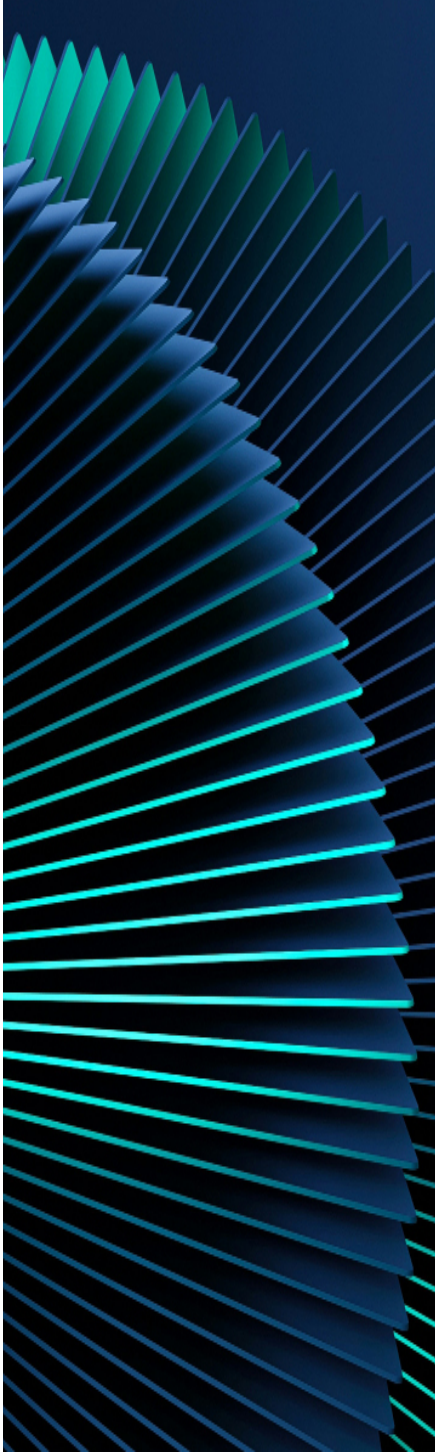
The leisure and hospitality industry's vast array of services and offerings demands a specific and multifaceted approach to legal support, be it for contentious and non-contentious legal matters. Our leisure and entertainment service is powered by expert lawyers who are well-versed in handling all legal aspects that are particular to this sector.



We not only offer comprehensive legal and regulatory counsel but also valuable risk advisory services, divestment and expansion planning and industry insights.

In this environment, where legal and regulatory frameworks are in a constant state of evolution, our established relationships with local authorities and regulators helps us navigate potential challenges and ensures your objectives are successfully met with unwavering dedication and expertise.





Our firm serves regional and global clients, advising owners, operators, financial institutions, insurance providers, vessel and airline operators, commodity traders and chartering specialists, and embracing the full spectrum of legal requisites, be they contentious and non-contentious.

LIFE SCIENCES AND HEALTHCARE

In the rapidly evolving realm of life sciences and healthcare, the demand for specialized legal services is more critical than ever. At the heart of it lies the challenge of regulatory compliance. This is where skilled legal counsel becomes indispensable. With extensive experience of advising clients in this sector, we understand the key issues facing medical organizations today and manage their interests with precision and foresight.

REAL ESTATE

The Middle East real-estate market has quickly grown to become one of the largest contributors to regional economies, bringing with it ever-evolving regulatory frameworks that vary across countries, require careful legal understanding and expertise. Our real estate team is configured to address this dynamic and is among the largest and most specialized firms in the region.

RETAIL AND LUXURY BRANDS

E-commerce, retail and luxury brands are integral components of today's global marketplace. As these industries continue to evolve, staying informed about related legal obligations and changes in the legal landscape are essential for success and longevity. From international e-commerce platforms to prominent regional retailers, our multi-disciplinary team offers a commercially-astute guidance that comprehensively addresses all our clients' legal requirements.

TECHNOLOGY, MEDIA & TELECOMMUNICATIONS (TMT)

The TMT legal sector is a dynamic landscape, characterized by rapid technological advancements and continuous regulatory changes, from intellectual property rights and data privacy concerns to regulatory compliance and contract negotiations. Our multi-disciplinary TMT teams offer deep regulatory expertise in this industry across digital content, cybersecurity, telecommunications infrastructure and emerging technologies such as artificial intelligence and blockchain.

Their expertise and strategic approach to intricate challenges consistently exceed our expectations. BSA Law has demonstrated an impressive capacity to navigate through convoluted legal scenarios with precision and innovation.

- Chambers & Partner Global Guide

OUR FOUNDERS



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OUR EXPERIENCE

With a global reach and a regional focus across Europe, the Middle East, Asia, and Africa, BSA Law is well positioned with offices in Abu Dhabi, Dubai, Riyadh, Muscat, Beirut, Erbil, Ras al Khaimah, and Sharjah. Our extensive network allows us to advise on both non-contentious and contentious matters effectively.

Our strong regional presence, combined with excellent collaboration globally with local firms and counsel, enables us to bring a breadth of experience and expertise to our clients. We work collaboratively on a range of complex transactional matters across various industries, ensuring that our clients receive comprehensive and informed legal support tailored to their specific needs.



DUBAI OUTLET MALL LLC AND AL AHLI GROUP

Played a crucial role as the borrower's counsel in the refinancing process for an expansion project for Dubai Outlet Mall, in finalizing AED 1.25 billion Islamic Finance Facility extended to Dubai Outlet Mall by a syndicate of banks, including Mashreq Bank and Dubai Islamic Bank.



MUZN ISLAMIC, THE ISLAMIC WINDOW OF NATIONAL BANK OF OMAN

Played a crucial role as the borrower's counsel in the refinancing process for an expansion project for Dubai Outlet Mall, in finalizing AED 1.25 billion Islamic Finance Facility extended to Dubai Outlet Mall by a syndicate of banks, including Mashreq Bank and Dubai Islamic Bank.



OMAN REIT FUND

Acted for them as they entered into a partnership with the National Bank of Oman. The matter relates to a Sharia-compliant financing facility of USD 77 million provided to Oman REIT Fund.



NATIONAL BANK OF OMAN

Advised on the USD 175 million restructuring of Zubair Group and its subsidiaries. This is one of the region's largest restructuring transactions and involved multiple local and international banks to restructure the debt of Zubair Group and its entities



TOTAL ENERGIES

Assisting Total Energies to better facilitate their desired corporate structure, including advising on all legal matters related to restructuring.



INTERNATIONAL ELECTRO-MECHANICAL SERVICES CO. LLC (IEMS)

Successfully secured a final AED 53 million judgment, plus AED 1.9 million in costs, in a payment dispute over MEP work during a shopping mall conversion to a hospital in Mirdiff, Dubai, and successfully defended against a stay application and a claim by the panel of trustees on behalf of the Defendant.



MAC GLOBAL

Advised the founder shareholders in the sale of a majority stake in Mac Global to Sony Music Entertainment, whereby, Sony acquired a controlling stake in Mac Global, while the founder shareholders continued to undertake day-to-day management.



UOG

Acted as DIFC counsel, a large shipping company, in the acquisition of a DIFC Holding Company, United Arab Chemical Carriers. This transaction was the first of its kindin the DIFC as the acquisition was made by way of a reverse triangular merger, a first under the new DIFC Companies Law



OCTAVIA LIMITED

Successfully defended, in a high-profile case filed by Astalia Investment Limited before the Dubai Courts, regarding a dispute over the ownership of Mining Company Katanga in the DRC, with a claim value of USD 70 million.



META

Provided with a legal analysis, breaking down the degree of risk posed to the Facebook platform for violations of Advertising Guidelines under applicable laws in the UAE and Saudi Arabia



STARBUCKS EMEA LTD (SBX)

Adviced in launching their mobile and pay application in KSA, and on e-commerce and consumer protection legislation, and mitigating risks associated with the absence of governing legislation in the jurisdiction.



EMIRATES DRAW LLC

Assisted the UAE's leading gaming operator in filing trademarks for their games and competitions in the UAE, US, and EU, supporting their CSR-first approach and commitment to a sustainable future.

AWARDS & ACCOLADES

The Legal 500

Chambers RANKED IN Global 2024 BSA Ahmad Bin Hezeem & Associates LLC

IP STARS from Managing IP

IFLR1000

WOMEN IN LAW AWARDS

2024

"They are very keen to address complex situations and provide simple and workable solutions."

- Chambers & Partners

2023

"BSA has implemented the latest technology available, making the exchange of correspondence and communication and the presentation easy and straightforward."

- Legal 500

the Oath THE MIDDLE EAST LEGAL AWARDS — LAW FIRM OF THE YEAR – UAE HONORABLE MENTION 2023

the Oath THE MIDDLE EAST LEGAL AWARDS — REGIONAL LAW FIRM OF THE YEAR WINNER 2023







2022

"BSA are very good; commercially minded and have good knowledge of the UAE market. The associates are responsive, and so are other people at BSA. They are sound in their advice and easy to use."

- Chambers & Partners

"Clear guidance through the legal process and an easy-to-understand approach."

- Legal 500

2021









2020

"They can propose cost-efficient solutions to deal with legal issues from a business-oriented perspective. They are also good at coordinating and connecting legal practitioners in different jurisdictions."

- Chambers & Partners

"Solid local expertise, market knowledge, and excellent connections with various government entities."

- Legal 500

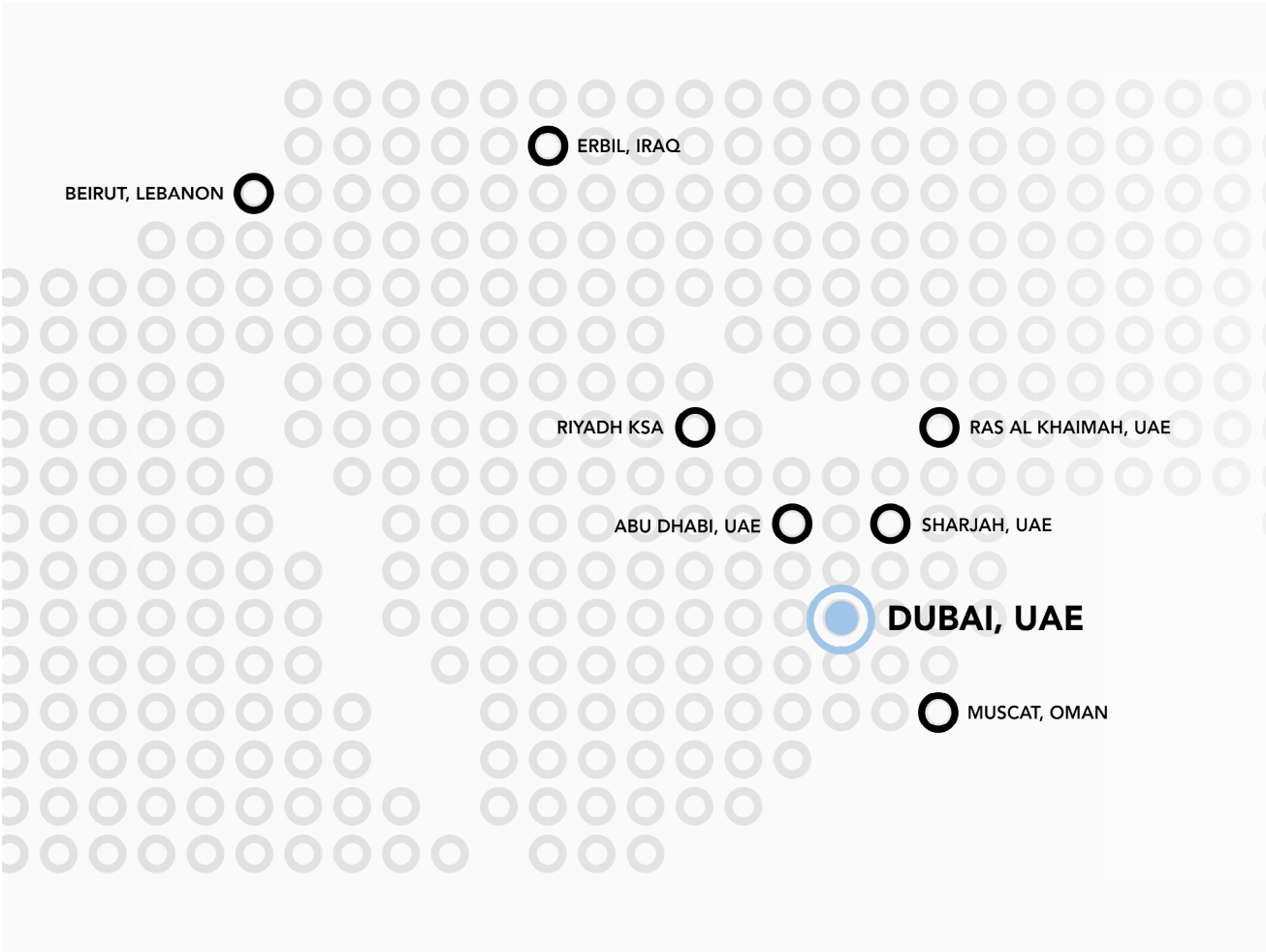
2019





A REGIONAL REACH THAT HAS YOU COVERED

Our regional footprint of 8 offices in 5 countries, empowered by a dynamic team of 19 partners and 105 team members, provide you with the reach you expect, enabled by the necessary local knowledge and effective legal representation.



OFFICE LOCATIONS

UAE

DIFC
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LEBANON

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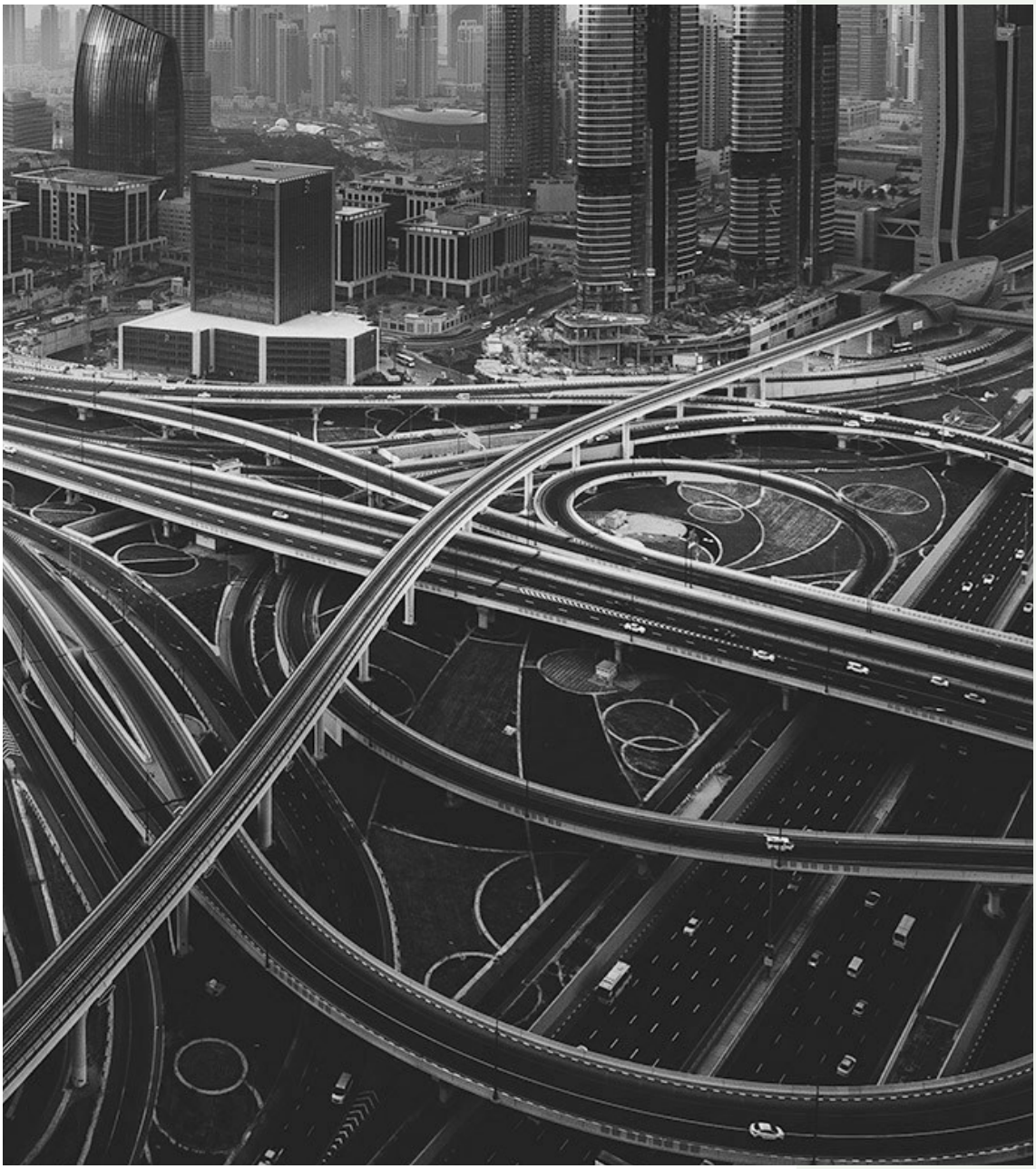
SAUDI ARABIA

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7731 Al Malek Saud Street
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